# Why should you take this course?

Practical considerations and instructor qualifications

### Review:

#### **Practical Considerations**

- Get CIPM certified
- Pursue career in privacy
- · Round out resume
- Self-enrichment / professional development

#### Dr. David

- Pain points
  - Time
  - Money
  - Format
  - No prerequisites
- Uniquely qualified
  - Education
  - Experience

### What is the CIPM certificate?

**Certified Information Privacy Manager** 

#### What is the CIPM?

• Certified Information Privacy Manager

#### What does the CIPM cover?

- I. Privacy Program: Developing a Framework
- II. Privacy Program: Establishing Program Governance
- III. Assessing Data
- IV. Protecting Personal Data
- V. Sustaining Program Performance
- VI. Responding to Requests and Incidents

#### Other IAPP certifications

- CIPP / US\*
- CIPP / E
- CIPP / C
- CIPP / A
- CIPP / CN
- AIGP\*
- CIPT

#### How do I get certified?

- Prepare
- Register
- Pass
- Maintain

#### **Exam Structure**

- 90 questions
- 70-75 questions scored
- 2.5 hours

## What is the IAPP?

Privacy, AI governance, and digital responsibility

### Review:

- IAPP
- KnowledgeNet Chapters

### Why pursue a career in privacy?

Demand, trust, and emerging technologies

#### Demand is Booming

• 33% of organizations' privacy teams grew

#### Half+ States

- Have either signed into law, or
- Introduced comprehensive privacy legislation

#### **Emerging Technologies**

- Big data
- Internet of Things
- Artificial intelligence
  - .... lives on data

#### Surveys/studies

- Companies are buying in
- How Americans View Data Privacy
- Trust in institutions
- Data breaches since 2002

# Why get CIPM certified?

Expertise, higher salaries, job satisfaction

#### Demonstrate expertise

- CIPM: gold standard
- Demonstrates strong understanding of global laws and regulations
- Increasingly expected (e.g., legal, IT, public and private sectors)

#### Career advancement

- USD \$146,000 \$206,000
- 1 IAPP cert: 13% more
- 2+ IAPP certs: 27% more

#### Job satisfaction

- On scale from 1-10, with 10 being "extremely satisfied"
  - 86% satisfied or better
- Flexible life-work-balance
  - 69% home > office
  - 5% exclusively in the office
  - 50% fully remote

# What is privacy?

More than just "the right to be let alone"

#### What is privacy?

- "the right to be let alone"
- "the degree to which human information is neither known nor used"

#### Types/subsets of privacy

- Information, bodily, territorial, communication
- PII
- Sensitive, pseudonymized, de-identified, anonymized
- GDPR: personal data, sensitive personal data

#### Context is important

- Data in aggregate increases sensitivity
- Location often determines protections

# What do privacy pros do?

Privacy is an interdisciplinary field.

#### Different Roles

- Lawyer / attorney-advisor
- Consultant
- Analyst
- Data Protection Officer
- Governance, risk, and compliance (GRC)
- Privacy / software engineer
- Cybersecurity
- · Chief X Officer

#### Different Responsibilities

- Understand and advise on legal and regulatory landscape, obligations
- Work cross-functionally to fulfill business needs

#### Examples

- Risk management
- Compliance
- Training, awareness, and outreach